APPENDIX B. SURVEY: THE KOREAN IT INDUSTRY AND THE ROLE OF INDIAN ENGINEERS

* 1. Name and Contact Information (home):   Name:   City/ Town:   State (blank if outside   U.S.):   Country:   Email Address:     * 2. Age     * 3. Place of Birth   City   State   Country:	<ul> <li>* 1. Name and Contact Information (home):</li> <li>Name:</li> <li>Dity/Town:</li> <li>State (blank if outside</li> <li>Country:</li> <li>Email Address:</li> <li>* 2. Age</li> <li>* 3. Place of Birth</li> <li>City</li> <li>State</li> <li>Country</li> <li>* 4. Countries (or areas) where you have previously LIVED for six months or longer (cumulative)</li> <li>© China</li> <li>Europe (excluding United Kingdom)</li> <li>E India</li> <li>Japan</li> <li>Korea</li> <li>United Kingdom</li> <li>United States</li> </ul>	<ul> <li>* 1. Name and Contact Information (home):</li> <li>Name:</li> <li>City/Town:</li> <li>State (blank if outside)</li> <li>Country:</li> <li>Email Address:</li> <li>* 2. Age</li> <li>* 3. Place of Birth</li> <li>City</li> <li>State</li> <li>Country</li> <li>* 4. Countries (or areas) where you have previously LIVED for six months or longer (cumulative)</li> <li>© China</li> <li>© Europe (excluding United Kingdom)</li> <li>© India</li> <li>© Japan</li> <li>© Korea</li> <li>© United Kingdom</li> <li>© United Kingdom</li> <li>© United Kingdom</li> <li>© United States</li> </ul>	<ul> <li>* 1. Name and Contact Information (home):</li> <li>Name:</li> <li>City/Town:</li> <li>State (blank if outside)</li> <li>Country:</li> <li>Email Address:</li> <li>* 2. Age</li> <li>* 3. Place of Birth</li> <li>City</li> <li>State</li> <li>Country</li> <li>* 4. Countries (or areas) where you have previously LIVED for six months or longer (cumulative)</li> <li>© China</li> <li>© Europe (excluding United Kingdom)</li> <li>© India</li> <li>© Japan</li> <li>© Korea</li> <li>© United Kingdom</li> <li>© United Kingdom</li> <li>© United States</li> </ul>	Name:   City/Town:   State (blank if outside   U.S.):   Country:   Email Address:     * 3. Place of Birth   City   State   Country.     * 4. Countries (or areas) where you have previously LI VED for six months or longer (cumulative)     © China   © China   © Europe (excluding United Kingdom)   © India   © Japan   © Korea   © United Kingdom   © United States	he K	orean IT Industry and the Role of Indian Engineers
Name: City/Town: State (blank if outside U.S.): Country: Email Address: 2. Age 3. Place of Birth City State Country 4. Countries (or areas) where you have previously LIVED for six months or longer (cumulative) © China © China © Europe (excluding United Kingdom) © India © Japan © Korea © United Kingdom © United Kingdom	Name: City/Town: State (blank if outside U.S.): Country: Email Address: 2. Age 3. Place of Birth City State Country 4. Countries (or areas) where you have previously LI VED for six months or longer (cumulative) © China © China © Europe (excluding United Kingdom) © India © Japan © Korea © United Kingdom © United States	Name: City/Town: State (blank if outside U.S.): Country: Email Address: 2. Age 3. Place of Birth City State Country 4. Countries (or areas) where you have previously LI VED for six months or longer (cumulative) © China © China © Europe (excluding United Kingdom) © India © Japan © Korea © United Kingdom © United States	Name: City/Town: State (blank if outside U.S.): Country: Email Address: 2. Age 3. Place of Birth City State Country 4. Countries (or areas) where you have previously LI VED for six months or longer (cumulative) © China © China © Europe (excluding United Kingdom) © India © Japan © Korea © United Kingdom © United States	Name: City/Town: State (blank if outside U.S.): Country: Email Address: 2. Age 3. Place of Birth City State Country 4. Countries (or areas) where you have previously LIVED for six months or longer (cumulative) © China © China © Europe (excluding United Kingdom) © India © Japan © Korea © United Kingdom © United Kingdom	. Pe	rsonalInformation
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E Europe (excluding United Kingdom) E India E Japan E Korea E United Kingdom E United States	E Europe (excluding United Kingdom) E India E Japan E Korea E United Kingdom E United States	E Europe (excluding United Kingdom) E India E Japan E Korea E United Kingdom E United States	E Europe (excluding United Kingdom) E India E Japan E Korea E United Kingdom E United States	E Europe (excluding United Kingdom) E India E Japan E Korea E United Kingdom E United States	City State Coun 4. ( Ion	try Countries (or areas) where you have previously LI VED for six months or ger (cumulative)
E Japan E Korea E United Kingdom E United States	E Japan E Korea E United Kingdom E United States	E Japan E Korea E United Kingdom E United States	E Japan E Korea E United Kingdom E United States	E Japan E Korea E United Kingdom E United States	256	
B Korea B United Kingdom B United States	B Korea B United Kingdom B United States	B Korea B United Kingdom B United States	B Korea B United Kingdom B United States	B Korea B United Kingdom B United States	E	India
B United Kingdom B United States	B United Kingdom B United States	B United Kingdom B United States	B United Kingdom B United States	B United Kingdom B United States	Ē	Japan
B United States	B United States	B United States	B United States	B United States	B	Korea
					Ē	United Kingdom
Other (please specify)	B Other (please specify)	E Other (please specify)	B Other (please specify)	E Other (please specify)	Ē	United States
					B	Other (please specify)

or	longer (cumulative)
Ē	China
Ē	Europe (excluding the United Kingdom)
E	India
Ē	Japan
Ē	Korea
E	United Kingdom
Ē	United States
E	Other (please specify)
all	that apply.
Ē	
	ICC (India Community Center)
E	NASSCOM
	2 332
6	
	SIPA (Silicon Valley Indian Professionals Association)
E	TANA (Telugu Association of North America)
Ē	TiE (The Indus Entrepreneurs)
E	I don't belong to any of these organizations
é	Others
	ners (please specify)
	5



e Korean IT In	dustry	and th	e Role c	f Indi	an Engi	neers	
Education							
your three most rece ve non-applicable field		s. You may l	ist any older	degrees	in the botton	n text box. I	Please
1. Location of Hig	gh Scho	ol					
City	5						
State							
Country							
2. Academic Deg	ree 1						
Degree (e.g. BA, MA, MBA, PhD)							
Name of Institution				22			
Country				33			
3. Field(s) of Aca	ademicl	Degree 1					
	Business	Engineering	Humanities	Law	Science (including Medicine)	Social Sciences	Other
Major(s) or equivalents	e	ė	ė	е	e	ē	e
Other (please specify) 4. Academic Deg Degree (e.g. BA, MA,	ree 2						
MBA, PhD) Name of Institution							
Country							
5. Field(s) of Aca	ademic I Business	Degree 2	Humanities	Law	Science (including Medicine)	Social Sciences	Other
Major(s) or equivalents	E	B	B	e	e	e	8
Other (please specify)							
6. Academic Deg	ree 3						
Degree (e.g. BA, MA, MBA, PhD)							
27 (* 4326) 6477 (* 2820) 6314 (* 830) 64666 (* 8							

Page 3

7. Field(s) of Ac	Business		Humanities	Law	Science (including Medicine)	Social Sciences	Other
Major(s) or equivalents	Ē	E	E	ē	ė	Ē	ē
Other (please specify)							
8. Please list old	ler degre	ees here.					
					5		
					6		
					and a second		

#### 3. Work Experience

## 1. Please indicate the areas in which you have worked in the software and/ or software services sector. Mark all that apply.

	Non-Managerial Technical	Manager	Executive (Director or above)	Entrepreneur (Founder)	Investor (Seed/Angel, VC or Private Equity)	Other (specify)
Coding	e	E	ē	e	ē	ė
Design	ė	Ē	ē	Ē	ė	ė
Maintenance	e	E	e	e	ē	ė
Product Development	e	Ē	ē	é	ė	é
Strategy/Architecture	e	ē	e	в	ē	ė
System Integration	ie.	Ē	ē	é	ė	é
Other (specify)	e	e	e	в	ē	ė
Description of Other						

## 2. Please indicate the areas in which you have worked in the hardware sector. Mark all that apply.

	Non-Managerial Technical	Manager	Executive (Director or above)	Entrepreneur (Founder)	Investor (Seed/Angel, VC or Private Equity)	Other (specify)
Design	e	e	e	ė	e	ė
Integration	e	ē	ė	ė	ė	ė
Manufacture	e	e	e	ė	8	ė
Other (specify)	e	e	e	ė	ė	ė
Description of Other						
					5	

. Please tell us about your cu	rrent employer:
mployer Name	
mployer Website	
eadquarters Location	
ountry)	
our Home Office	
cation (Country)	
our Home Office	
ocation	
State/Province)	
our Home Office	
ocation (City)	
pproximate Number	
f Employees	
pproximate Revenues	
DD9 (estimated	
illions of US\$, enter	
" for educational	
stitutions and non-	
ofits)	
pproximate Revenues	
008 (actual millions	
US\$, enter "O" for	
ducational institutions	

#### 4. Please tell us about the role(s) you play at your current employer

	Non-Managerial Technical	Manager	Executive (Director or above)	Entrepreneur (Founder)	Investor (Seed/Angel, VC or Private Equity)	Other (specify)
Software Coding	e	Ē	ė	e	ė	e
Software Design	ė	E	ė	e	é	ė
Software Strategy/Architecture	ė	E	ë	Ē	ė	e
Software System Integration	ė	Ē	Ë	ė	ė	ė
Software Product Development	e	Ē	e	ė	ė	ė
Hardware Design	ē	B	ė	ė	ē	ė
Hardware Integration	e	e	ē	ė	ė	ė
Other (specify) Description of Other	ē	B	ë	ē	e	ė
					5	

#### 4. Factors Affecting Your Geographic Preferences

# \* 1. Please indicate how important each of the following work-related factors are, in determining your geographic location preferences

4.8	lot Important		Som ewhat Important		Extremely Important
Current Earnings	jo	ja.	Jo .	ja.	ja
Career Advancement	jn	<b>j</b> n	Jo	jn -	jn
Job Stability	jo	ja.	Jo :	fu.	ja
Professional Networks - Local	jn.	ĴΟ	Jn.	jn	jn
Professional Networks - Global	10	ja.	10	Ju.	Ĵα
Innovative Environment	<b>j</b> n	ĴΩ	Ju	jn	jn
Startup Opportunities	jo	ja	Jo .	ju.	ja
Investment Opportunities	<b>j</b> n	ĴΩ	Ju .	jn	jn
Other (please specify)					

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5

F

# \* 2. Please indicate how important each of the following socio-cultural factors are, in determining your geographic location preferences

	Not Important		Som ew hat Important		Extremely Important
English-speaking	ja	ja.	Ju.	ja.	ja.
Hospitable Culture	<b>j</b> n	ja	Jn.	ja .	<b>j</b> m
Proxîmîty to Family	jn.	ĵa.	ja.	ĝn.	ja.
Proximity to Region of Birth	jn	<b>j</b> a	Jn	Ja.	jn
Educational Opportunities for Self/Spouse	Įπ	<b>j</b> a	11	ţa.	μ
Educational Opportunities for Children	je	Ĵα	Jo	Įn.	<b>j</b> n

Other (please specify)

Page 8

5

6

	China	India	Japan	Korea (South)	Silicon Valley (US)	The United Kingdom	The Unit States (i general
Current   Earnings							
Career Advancement							
Job Stability	1	1				10	[
Professional Networks							[
Innovative Environment			[				[
Startup Opportunities							
Investment   Opportunities							
English- speaking							
Hospitable Culture			[				Γ
Proximity to Family							
Proximity to   Hometown							
Educational Opportunities for Self/Spouse	1						
Educational Opportunities			[				[
	10		-	-		<u> </u>	r
OVERALL	·	ļ	I		I		I
Opportunities for Children OVERALL Comments						5	<u> </u>

È working in a joint venture with Korean firms	è working in Korean firms in Korea	è working in Korean firms in Silicon Valley	je having a veno relationship
Other (please specify)			
			5
			6

Yes		ea?	
(***))		1	
lf yes, when did y	ou visit Korea? 5		
	6		
* 2. Have you	had past business re	lations with firms he	adquartered or
operating o	ut of Korea? If yes, pl	lease proceed to the	next quetion. If no
please proce	eed to the next sectio	on of the survey.	
jm Yes		jn No	
3. Firm (Que	stions 3-5)		
Name of firm:			
Duration of Relationships (in		2 0	
years):			
4. Please tel	l us about your relatio	onships with the firm	(choose all that
apply).		8	10
je Vendor			
E Employee			
Other (please spe	cify)		
	5		
	6		

	xtremely weak		Neutral		Extremely stron
Current Earnings	jo	ja.	Jo :	ja.	ja.
Potential Career Advancement	jn.	jn	Ju	ja.	jn
Job Stability	jo.	ja	To :	ja.	10
Professional Networks	in.	ţo.	to.	h	th.
Innovative Environment	10	1a	ja.	J.a.	Ĵη
Startup Opportunities	jn	<b>j</b> n	jn :	jn.	jm
Investment Opportunities	jn	<b>j</b> a	Jo.	Ju.	jα
Building a long-term client-vendor relationship	Ĵη	ĴΟ	Jn.	Įπ	Ju
Participation in core product development	jo	ja.	Įα	ja.	jα
English-speaking	jn	jn	jn :	jn.	jn
Hospitable Culture	jo	ja.	Jo :	ja.	jn .
Proximity to Family	<b>j</b> n	jn	Ju.	jn -	jn
Proximity to Hometown	jo.	jn.	j.	ja	ja.
Educational Opportunities for Self/ Spouse	Jn	Įυ	Ĵα	Įπ	Ju
Educational Opportunities for Children	j∘.	Γī	1a	jα	ĴΠ
OVERALL	jn.	jo.	jn.	ja:	jn
Other (please specify)		<u>(5</u> )		10	
6. Firm #2 (Ques	tions 6-81			5	
Name of firm:	10113 0-01				
Duration of Relationships (in					

Page 12

5 6

7. Please tell us about your relationships with the firm (choose all that apply).

E Vendor

E Employee

Other (please specify)

# 8. Please rate your experience in working in the firm along the following categories, as applicable.

	Extremely weak		Neutral		Extremely strong
Current Earnings	ja	ja.	jn.	11	jn.
Potential Career Advancement	jo.	I.	j∩.	10	$\mathbf{J}_{ij}$
Job Stability	ja	ju.	10	11	10
Professional Networks	jo	ju -	jn.	ja .	jn.
Innovative Environment	ju -	10	10	10	10
Startup Opportunities	jn	jο	30	<b>J</b> m	10
Investment Opportunities	10	j ()	10	P.	jo.
Building a long-term client-vendor relationship	μ.	$\mathbf{j}_{ij}$	-tu	Įα	Įη
Participation in core product development	-i	<b>j</b> (	10	PU.	10
English-speaking	jn	jη	ju -	İn	10
Hospitable Culture	ja:	j-1	10	10	jo.
Proximity to Family	ja	jα	3n	<b>j</b> n	10
Proximity to Hometown	ja	j:1	10	j-i	ja.
Educational Opportunities for Self/Spouse	jn.	$\mathbf{I} \phi$	βn	Į0	Ιn.
Educational Opportunities for Children	ja	1	10	Įη	10
OVERALL	jn	jα	jn.	j n	1n
Other (please specify)					

9. Firm #3 (Q Name of firm:				
Duration of Relationships (in years):				
10. Please tel	l us about your relat	ionships with th	e firm (choo	se all that
apply).	6			
g Vendor				
e Employee				
Other (please speci	y) 5			
	6			
J <del>1</del>				

The Korean IT Indust	try and the Role of	Indian Engineers
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### 11. Please rate your experience in working with the firm in the following

E	ktremely weak		Neutral		Extremely strong
Current Earnings	jo	ja.	Jo.	ju.	jn
Potential Career Advancement	jn	jo	Jn	<b>j</b> n	Įπ
Job Stability	jo	ja.	19	ja.	ja –
Professional Networks	jn	<b>j</b> n	Ju.	jn.	jn
Innovative Environment	jo	ja	Jo.	J.a.	jα
Startup Opportunities	jn	ja.	Ju.	jn.	jn
Investment Opportunities	jo	ja	Jo.	j u	jα
Building a long-term client-vendor relationship	jη	Ĵα	Jo	jn	jn.
Participation in core product development	10	ja	Įο	ju.	ja
English-speaking	jn	jo	jn :	jn.	jm
Hospitable Culture	jn	ja.	Jac.	ju.	ja
Proximity to Family	jn	<b>j</b> n	Ju.	jn.	jn
Proximity to Hometown	ja.	ja.	jo.	ja.	ja.
Educational Opportunities for Self/Spouse	Jn	<b>j</b> u	In	Įα	jn.
Educational Opportunities for Children	J∘.	Ϊ٦	10	Įπ	Ĵα
OVERALL	jn.	jn.	jn .	Îπ:	jn
Other (please specify)	924 V.	12	2243		
				5	

7. Thank You!

You have finished our survey. Thank you!

Please feel free to contact us at saparcra1@gmail.com for any further comments and questions.